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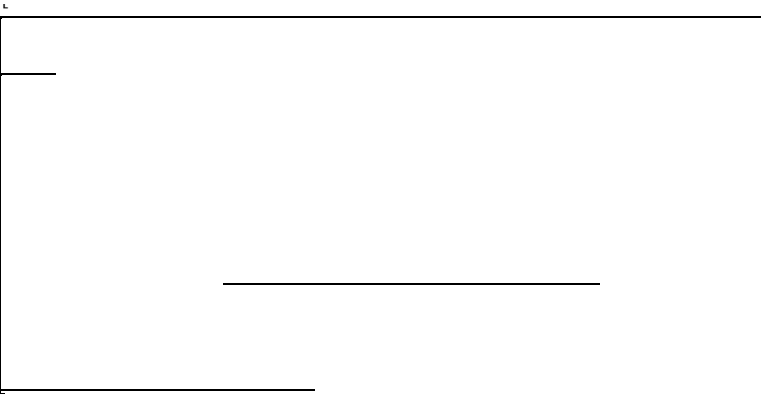
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| | 35 |
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| B2B | | Business-to-Business Internet |

Business-to-Customer

B2C

30%
30%
30%
2015 12 31 30%
61,232.53 30%
61,200.00
9.71 /
20 90%
63,027,806

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61,200.00

100%

9.71 /

20

90%

63,027,806

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|---|--|------------------|-------------------|
| | | | |
| 1 | | 33,200 | 34,191,555 |
| 2 | | 28,000 | 28,836,251 |
| | | 61,200.00 | 63,027,806 |

1

70%

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17.28%

2

11.16%

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3

30%

2015

| 2015 12 31 | | | |
|-------------|--------------|---------------------------|--------|
| | 1,119,014.76 | 343,319.38 ¹ | 30.68% |
| | 197,592.70 | 61,200.00 ² | 30.97% |
| 2015 | | | |
| | 4,303,013.90 | 1,274,256.79 ³ | 29.61% |

- 1 *30%
- 2 61,200.00
- 3 *30%

2015

2015

50%

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9.71 /
90%

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| | | | | 2015 | 11 | 9 | | 2,191.60 |
| | | | 10% | | | | | |
| | | 2 | | | | | H20208.CSI | |
| 30 | | | | | | 20 | | |
| 2015 | 11 | 9 | | | | | 13,883.15 | 10% |

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61,200.00

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| | 2016 | 2017 | 2018 |
|-----------|-----------|-----------|------|
| | 2016 | 2017 | 2018 |
| 15,800.00 | 27,500.00 | 38,500.00 | |

| | 2016 | 2017 | 2018 |
|------|------|-----------|-----------|
| | 2016 | 2017 | 2018 |
| 2017 | | 15,800.00 | 27,500.00 |
| 2018 | | | 38,500.00 |

2016 12 31

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7

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[2016] 326

204,108.43 100%
 205,086.69 100%
 204,108.43 30%
 61,232.53

2015 12 31

946,901,092

63,027,806

63,027,806

| | (| | (| | (| |
|--|-------------|--------|-------------|--------|-------------|--------|
| | 131,917,569 | 13.93% | 131,917,569 | 13.06% | 131,917,569 | 12.29% |
| | 90,465,984 | 9.55% | 90,465,984 | 8.96% | 90,465,984 | 8.43% |
| | 86,300,019 | 9.11% | 86,300,019 | 8.55% | 86,300,019 | 8.04% |
| | 68,531,663 | 7.24% | 68,531,663 | 6.79% | | |

2015

2015

| | 2015 | |
|--|--------|--------|
| | | |
| | 1.14 | 1.00 |
| | 0.75 | 0.66 |
| | 79.39% | 81.80% |

2016 4 1
30%

2015 12 31

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2016 4 1
30%

2015 12 31

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2015 12 31

13.93%

2015 12 31

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2015 12 31

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| | 2016 | 2017 | 2018 | | |
|-----------|------|------|------|-----------|-----------|
| | | | | 30% | |
| | | | | 15,800.00 | 27,500.00 |
| 38,500.00 | | 2016 | 2017 | 2018 | |

61,200.00

7

4.40%
2014 2015

2.45% 2.55%

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2012

| | 2015 | 2014 | 2013 |
|--|-------------|-------------|-------------|
| | 3.33% | 3.01% | 7.11% |
| | 3.17% | 3.45% | 6.5% |

2012

48%

T4-T6

T4-T6

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2014

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4G

3G

2014

3G

2015

2016

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6

10-20

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| | 2015 | 2014 | 2013 |
|--|-----------|------------|------------|
| | 64,608.04 | 115,107.15 | 141,096.86 |
| | 5.65% | 11.80% | 13.44% |
| | 1.52% | 3.39% | 4.84% |

7

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80,000

9

2015

20%

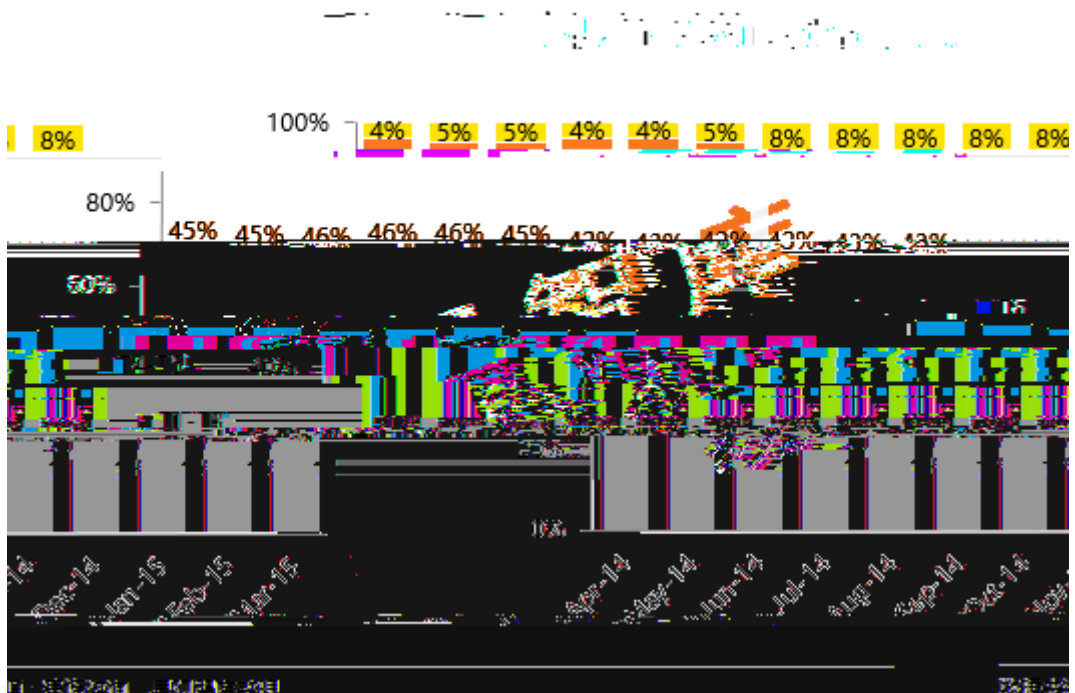
iphone7

2016

iphone7

2016

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T4-T6

T4-T6

“ + ”

30%

70%

T4-T6

70%

30%

30%

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2016 4 1

2
2016 4 1
30%

3
2016 4 1
30%

1

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30%

30%

2015 12 31

61,232.53

61,200.00

9.71 /

20

90%

63,027,806

2015 4 24

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12

100%

2

61,200.00

100%

9.71 /

20

90%

63,027,806

10%

2

2015 12 31

946,901,092

63,027,806

63,027,806

2015

2015

| | 2015 | |
|--|--------|--------|
| | | |
| | 1.14 | 1.00 |
| | 0.75 | 0.66 |
| | 79.39% | 81.80% |
| | 48.06 | 64.23 |
| | 15.38 | 12.22 |
| | 2.94% | 2.94% |
| | -0.87% | -0.87% |
| | -0.24 | -0.33 |
| | -0.25 | -0.35 |

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2 2014

2015

2015

